



FINANCIAL SHARE OUT

July 2019

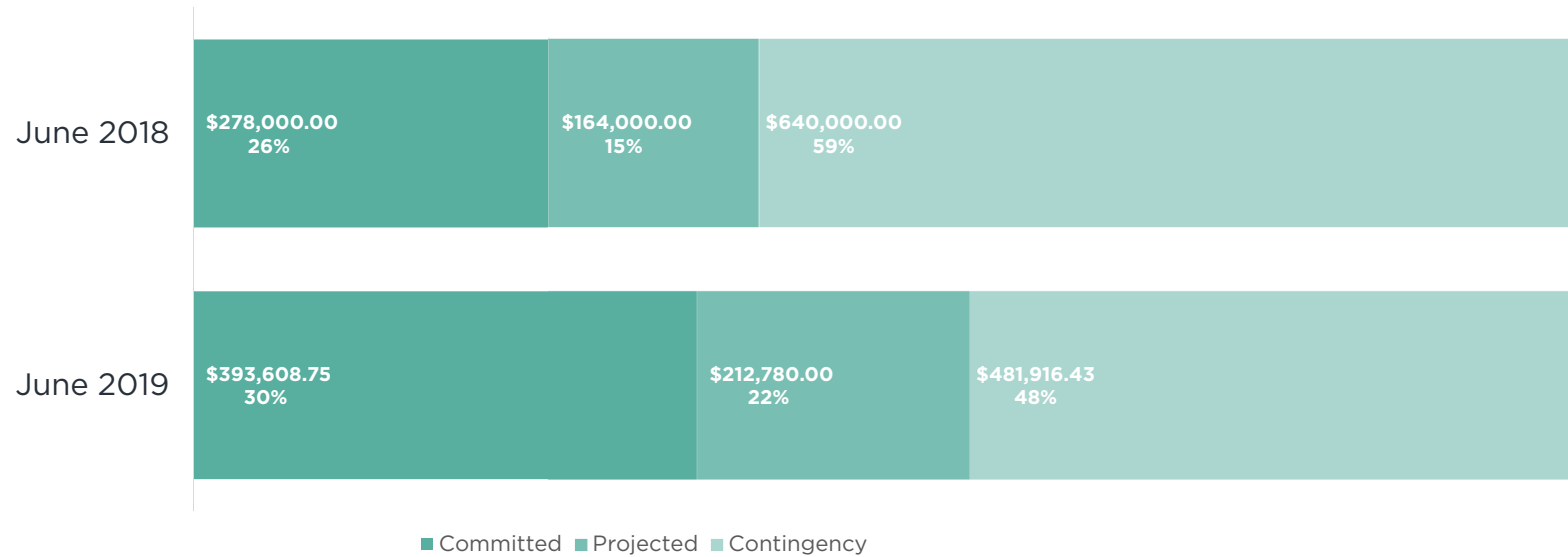
OVERALL PICTURE

Budget goal is \$925k

- We have 114% secured (under contract), 3% projected (in proposal stage but very likely or waiting on contract)
- Dollar breakdown for above: *\$980k secured, \$25k projected*
- *We have exceeded our budget goal and income goal - \$147k*
- *7 months in saving reserve*



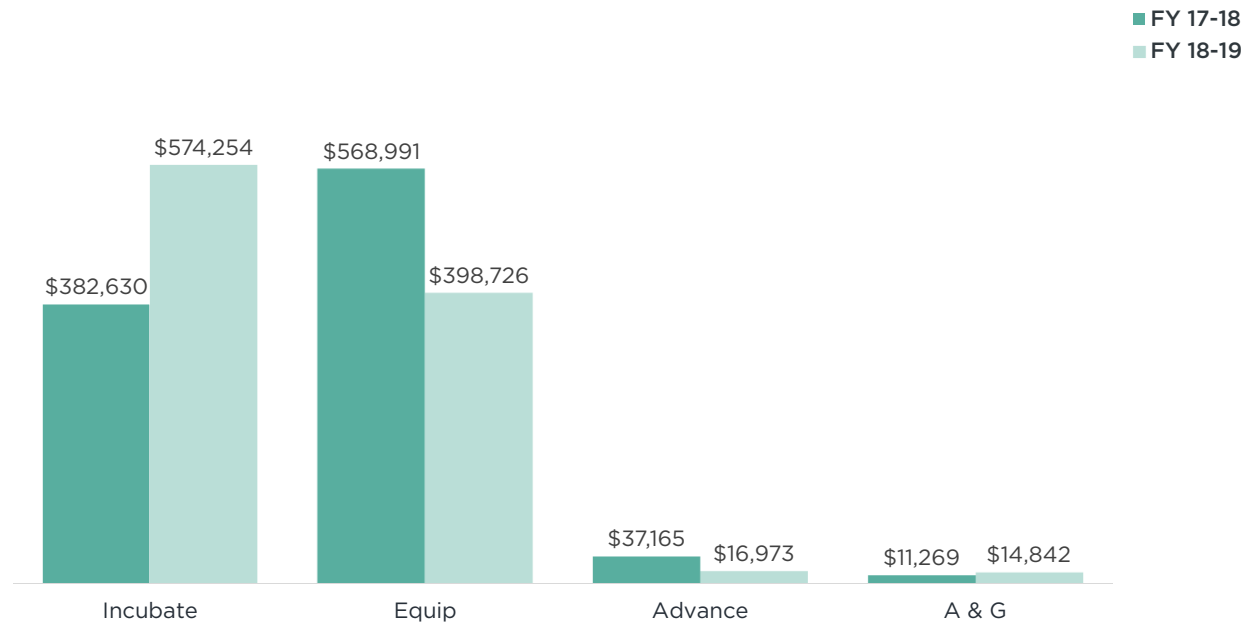
COMMITTED + PROJECTED



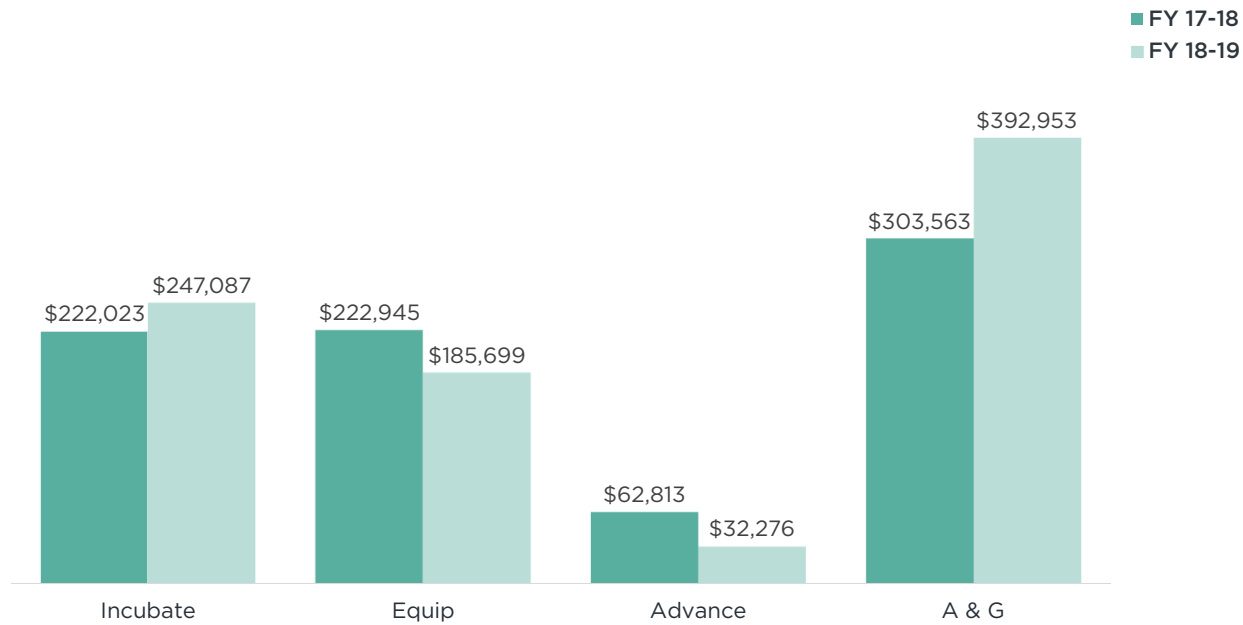
DETAILS: CASH FLOW PROJECTIONS

Design Impact Operating Cash Flow Forecast												
	ACTUALS											
	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19
Opening Cash Balance	\$260,308	\$294,765	\$302,706	\$257,417	\$253,996	\$225,648	\$351,263	\$220,434	\$278,974	\$231,134	\$210,908	\$218,804
+Incoming Cash	\$104,345	\$75,995	\$30,101	\$72,393	\$41,970	\$190,204	\$127,565	\$132,224	\$33,831	\$72,870	\$74,086	\$53,266
- Outgoing Cash	-\$67,888	-\$66,054	-\$73,390	-\$73,814	-\$68,318	-\$62,589	-\$67,701	-\$71,184	-\$79,671	-\$93,096	-\$66,191	-\$69,420
Operating Expenses	-\$36,660	-\$35,669	-\$39,631	-\$39,860	-\$36,892	-\$33,798	-\$36,559	-\$38,439	-\$43,022	-\$50,272	-\$35,743	-\$37,487
Program Expenses	-\$31,228	-\$30,385	-\$33,759	-\$33,954	-\$31,426	-\$28,791	-\$31,142	-\$32,745	-\$36,649	-\$42,824	-\$30,448	-\$31,933
Money Market Savings	-\$2,000	-\$2,000	-\$2,000	-\$2,000	-\$2,000	-\$2,000	-\$190,693	-\$2,000	-\$2,000			
Ending Balance	\$294,765	\$302,706	\$257,417	\$253,996	\$225,648	\$351,263	\$220,434	\$278,974	\$231,134	\$210,908	\$218,804	\$202,650
Interest Earned - MM	\$51	\$50	\$46	\$54	\$50	\$52	\$54	\$82	\$86	\$95	\$92	\$83
Cash Rewards - MM	\$76			\$230								
Money Market Balance	\$246,657	\$248,707	\$250,753	\$253,037	\$255,087	\$257,139	\$447,886	\$449,968	\$452,054	\$452,149	\$452,241	\$452,324
Months in MM	3.8	3.9	3.9	3.9	4	4	7	7	7	7	7	7

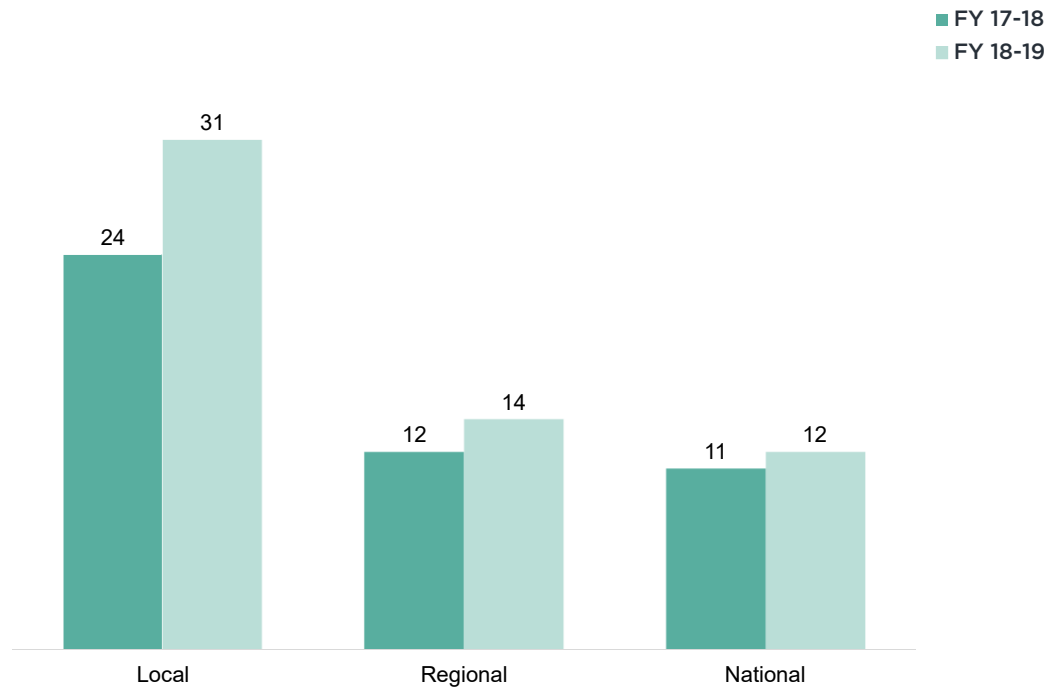
2018 vs 2019 REVENUE BY CLASS



2018 vs 2019 EXPENSE BY CLASS



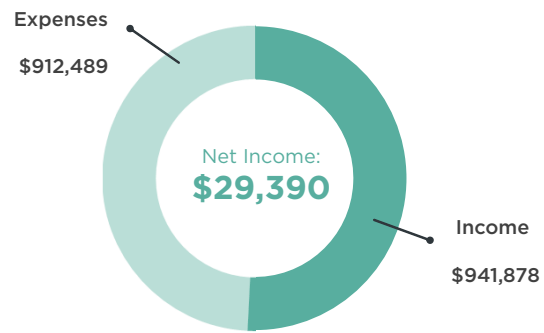
PROJECT LOCATIONS



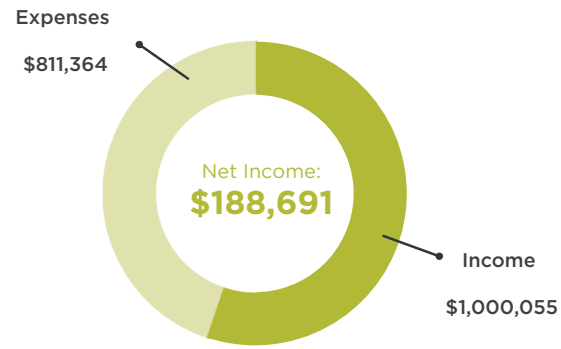
**STEADY GROWTH IN
ALL AREAS**

INCOME FLASHBACK

FY 16-17



FY 17-18



FY 18-19

